(For the candidates admitted from 2024-2025 onwards)

M.B.A. DEGREE EXAMINATION, MAY 2025.

First Semester

ENTREPRENEURSHIP DEVELOPMENT

Time: Three hours

Maximum: 75 marks

PART A — $(10 \times 2 = 20 \text{ marks})$

Answer ALL questions

- 1. Define the term entrepreneur.
- 2. What is MSME?
- 3. What is innovation?
- 4. What is imitation?
- 5. What do you mean by creating entrepreneurial venture?
- 6. Relate the term Technical feasibility.
- 7. Give the concept of Business plan.
- 8. Extend your views on E-commerce start-ups.
- 9. What do you understand by Enterprise Governance?
- 10. Rephrase the term Enterprise systems.

PART B —
$$(3 \times 5 = 15 \text{ marks})$$

Answer any THREE questions

- 11. What are the characteristics of successful entrepreneurs?
- 12. Give the Critical evaluation of innovation theory.
- 13. Examine the Technical Feasibility of products and services.
- 14. List the Guidelines for preparing a Business plan.
- 15. Identify entrepreneurial start up process.

PART C — $(5 \times 8 = 40 \text{ marks})$

Answer ALL questions

16. (a) Differentiate between Entrepreneur and Interpreter.

Or

- (b) Explain the historical development of entrepreneurial growth in India.
- 17. (a) Identify the Types of Innovation.

Or

- (b) Discuss the main challenges of innovation.
- 18. (a) Discuss in detail about the opportunities available for Entrepreneurs in India.

Or

- (b) Discuss the sources of New Ideas for products and services.
- 19. (a) What are the various strategies to be used for Marketing of start-ups?

Or

- (b) Explain the need and importance of business plan.
- 20. (a) Explain the characteristics of family Enterprises.

Or

(b) Identify the challenges in Family enterprise.